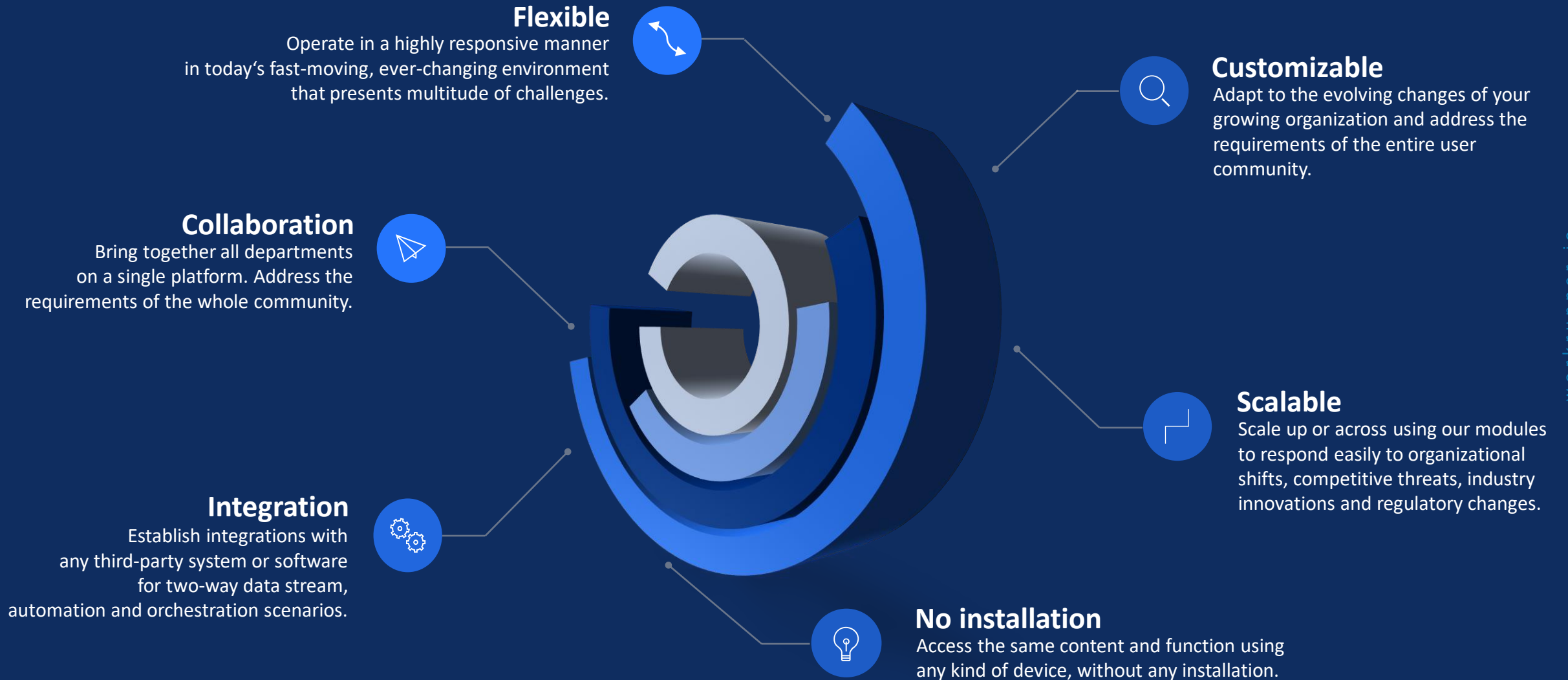




stageest

# **Product Lifecycle Management Platform**

# Low-code Application Environment



# Stagest



Product Lifecycle  
Management Platform



**3000+**

*product management  
projects handled on Stagest*



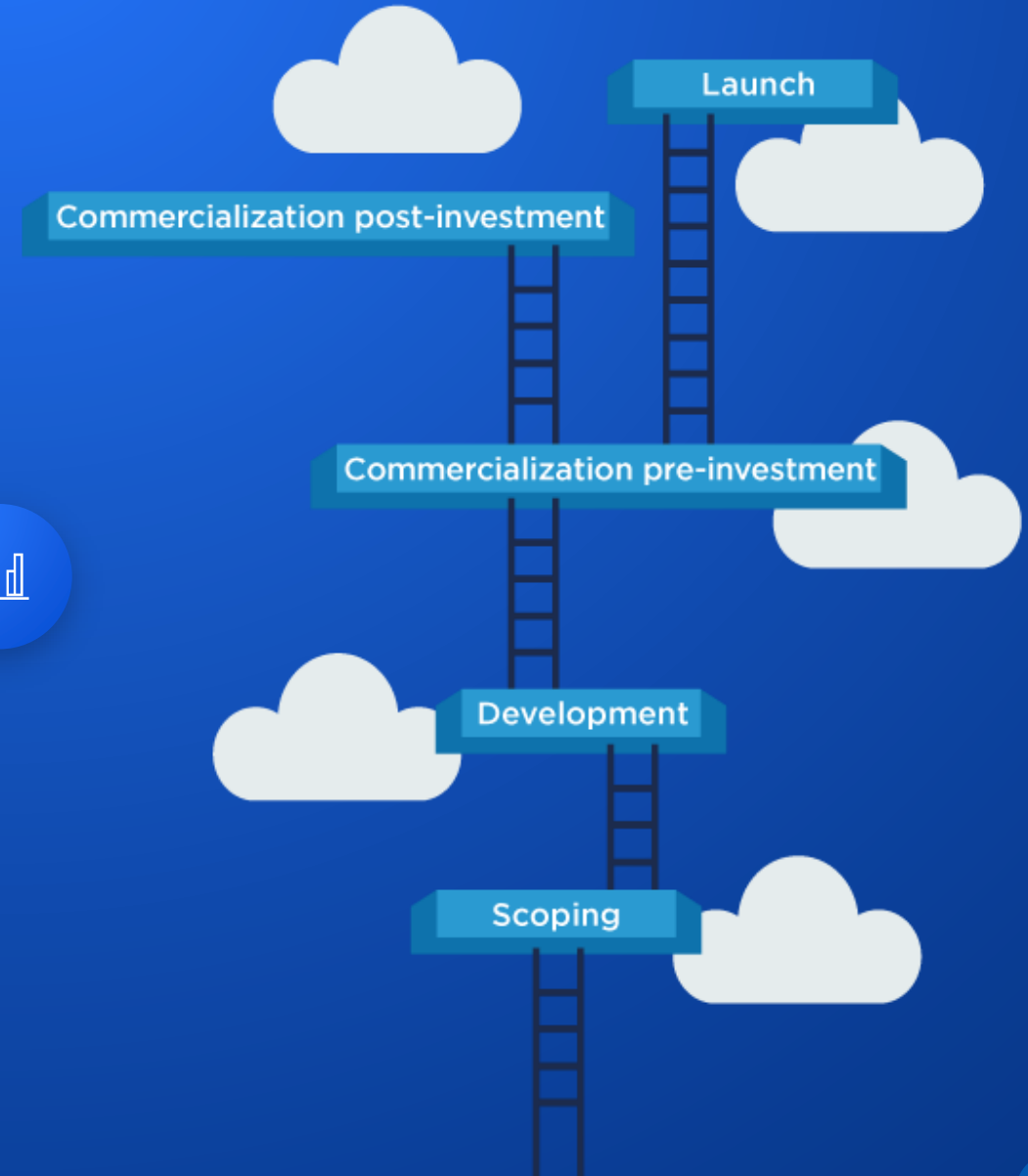


Stageest is designed for managing

- new product, brand or market entry,
  - current business continuity,
    - product renovation or delisting,
      - innovation and idea management projects of **enterprises.**

# What is Stage-Gate™?

- ✓ Stage-Gate is a modular project management methodology, which is widely accepted especially among product development circles.
- ✓ A Stage-Gate project consists of predetermined and sequential steps, or “stages”. Each stage consists of a set of certain cross-functional and parallel activities which must be successfully completed prior to obtaining management approval to proceed to the next stage.
- ✓ At the end of each stage, the overall progress is sent for “gate” approval. These “gates” control the process and serve as:
  - Quality control of the completed stage
  - Go/No-Go check-points
  - Readiness-checks
  - Must-Meet and Should-Meet criteria
  - Marker for action plan for the next stage



Executed with Stagest

# Sample Projects

## New Product or Brand Innovation

Create, add new items to or spin-off  
a product/brand

## Business Continuity

Sustainability projects  
Market share growth  
Market share retention

## Marketing Strategy

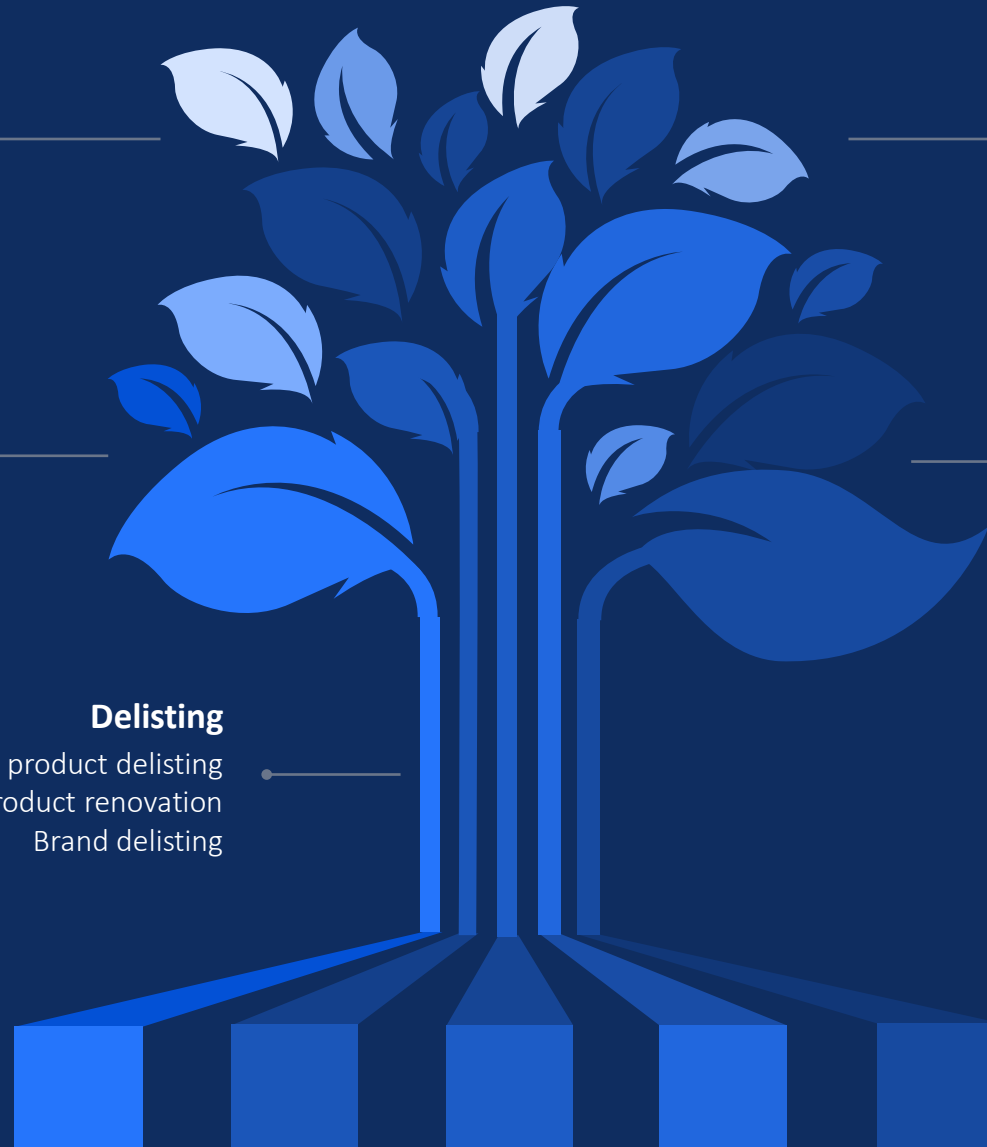
Co-packing & bundling  
Co-production  
Localized production

## Market Innovation

Entering a new market  
Adapting products for a new market

## Delisting

Complete or partial product delisting  
Product renovation  
Brand delisting

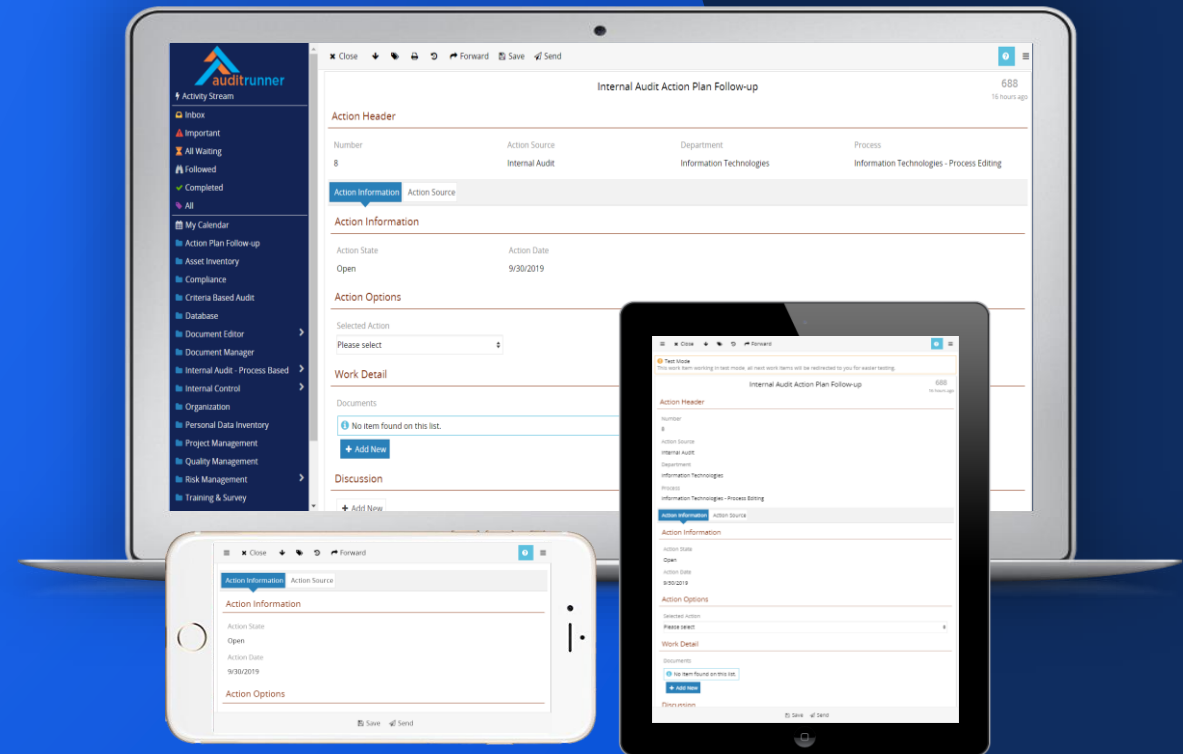


# Workrunner Solution Approach

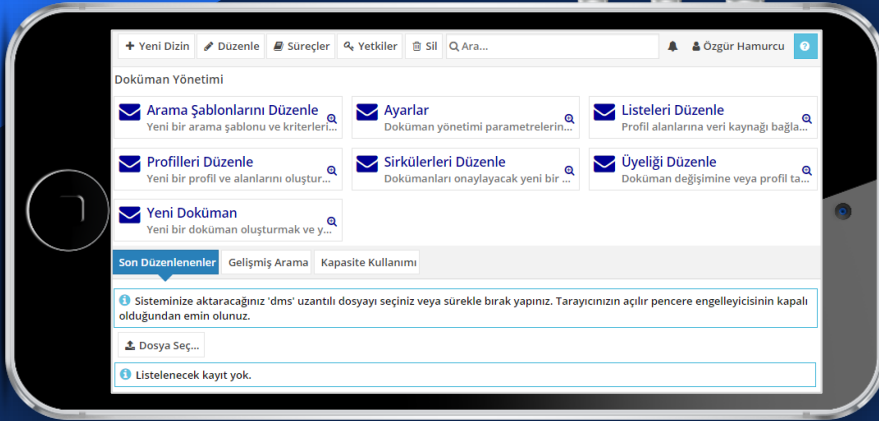
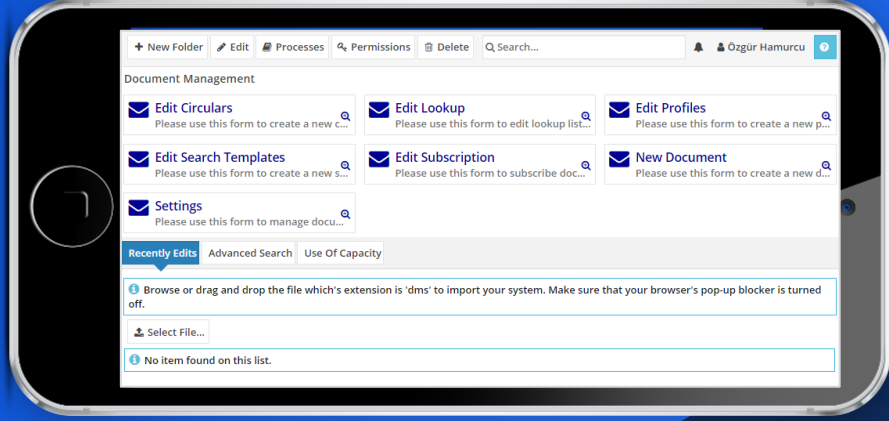


# Access with any device

- ✓ Web-based & responsive user interface
- ✓ No installation on end-user device
- ✓ No extra development for mobile view
- ✓ No extra licenses for mobile access
- ✓ Same content & same functionality







# Multi-language Support

Aa

Use multiple languages  
at once



Every user can use his/her  
own language



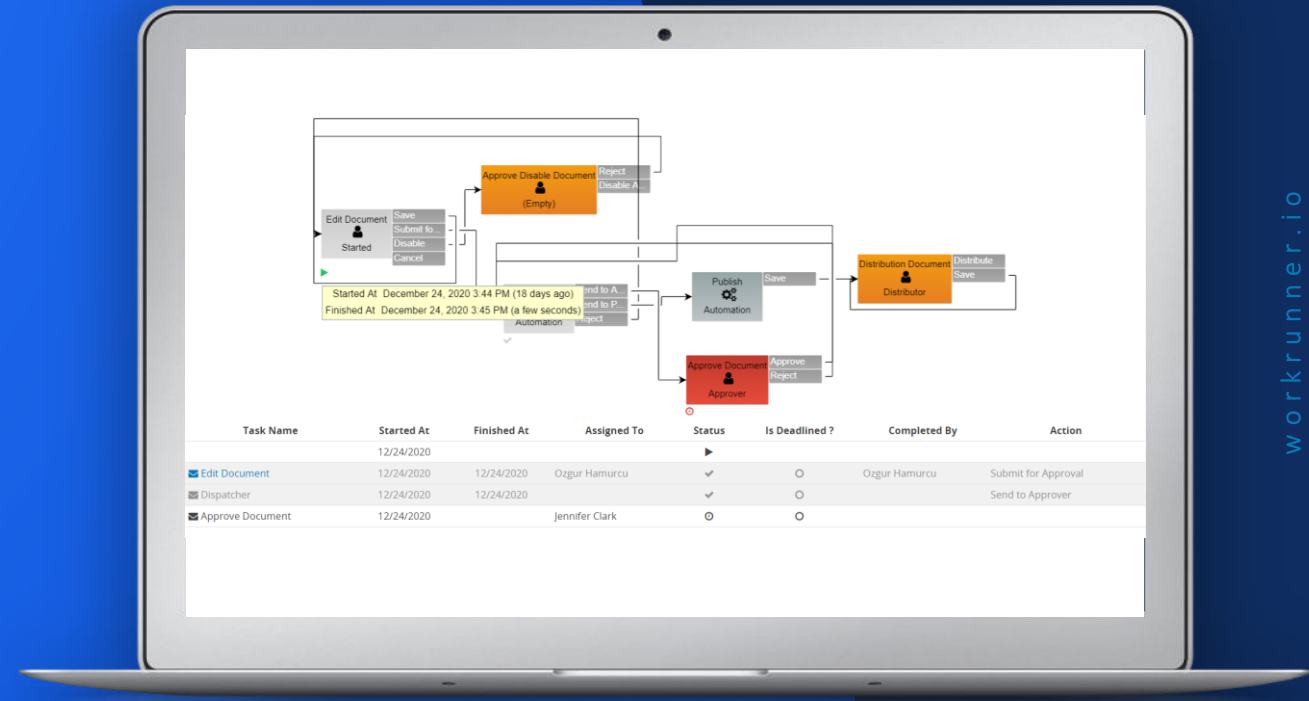
Same content in  
different languages



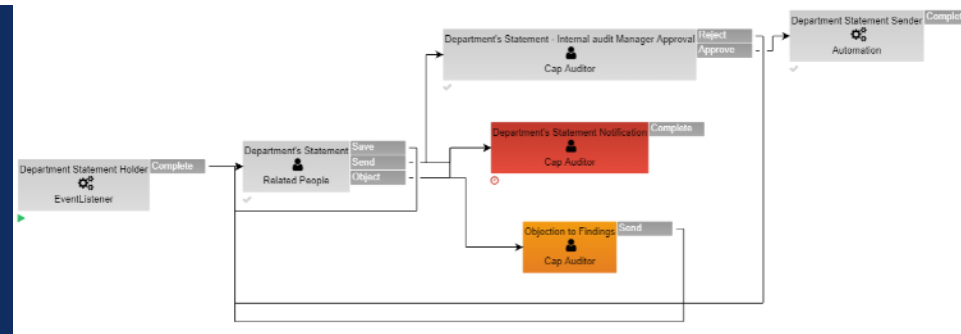
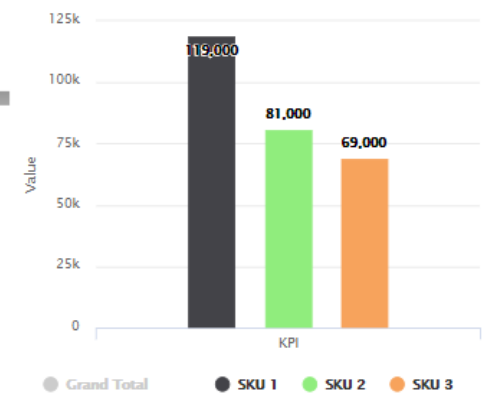
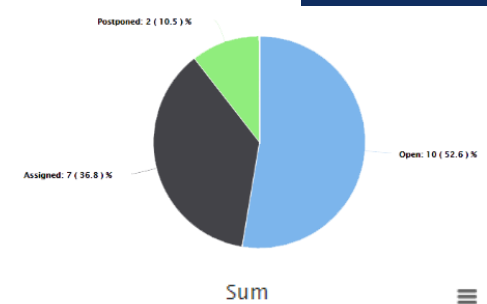
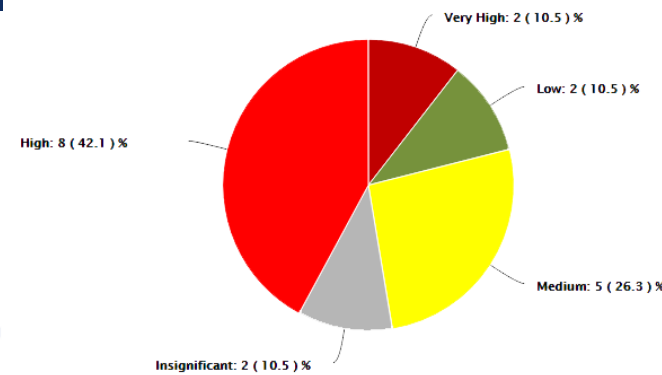
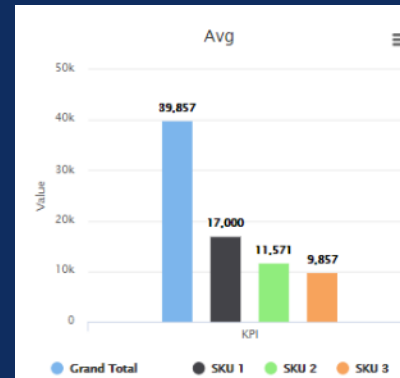
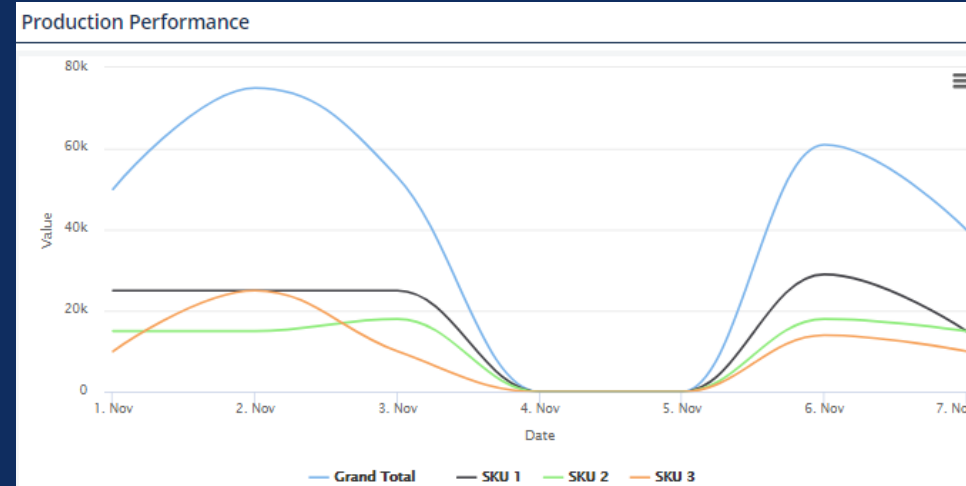
Same functions in  
different languages

# Track every action

- ✔ Track the action history of each and every workflow
- ✔ Report actions taken in different time zones
- ✔ Who completed what and when?
- ✔ Which action was taken?
- ✔ How much time is spent at every step?
- ✔ Has an action or a flow become overdue?
- ✔ Trackability, accountability & performance data



# Dashboards and Reports



“

## Stagest Users



A person is working at a desk. They are holding a pen and writing in a notebook. A laptop is open in front of them. There is a calculator, some Euro banknotes (20 Euro), and some coins on the desk. The image has a blue tint.

**pladis**

GODIVA M-Vites ÜLKER

# pladis Global Case Study

WorkRunner's **global experience**  
helped us to manage our global projects easier  
**with our teams in UK, US and Europe.**

Ali Sencan - pladis Global  
*WorkRunner G2 Review*

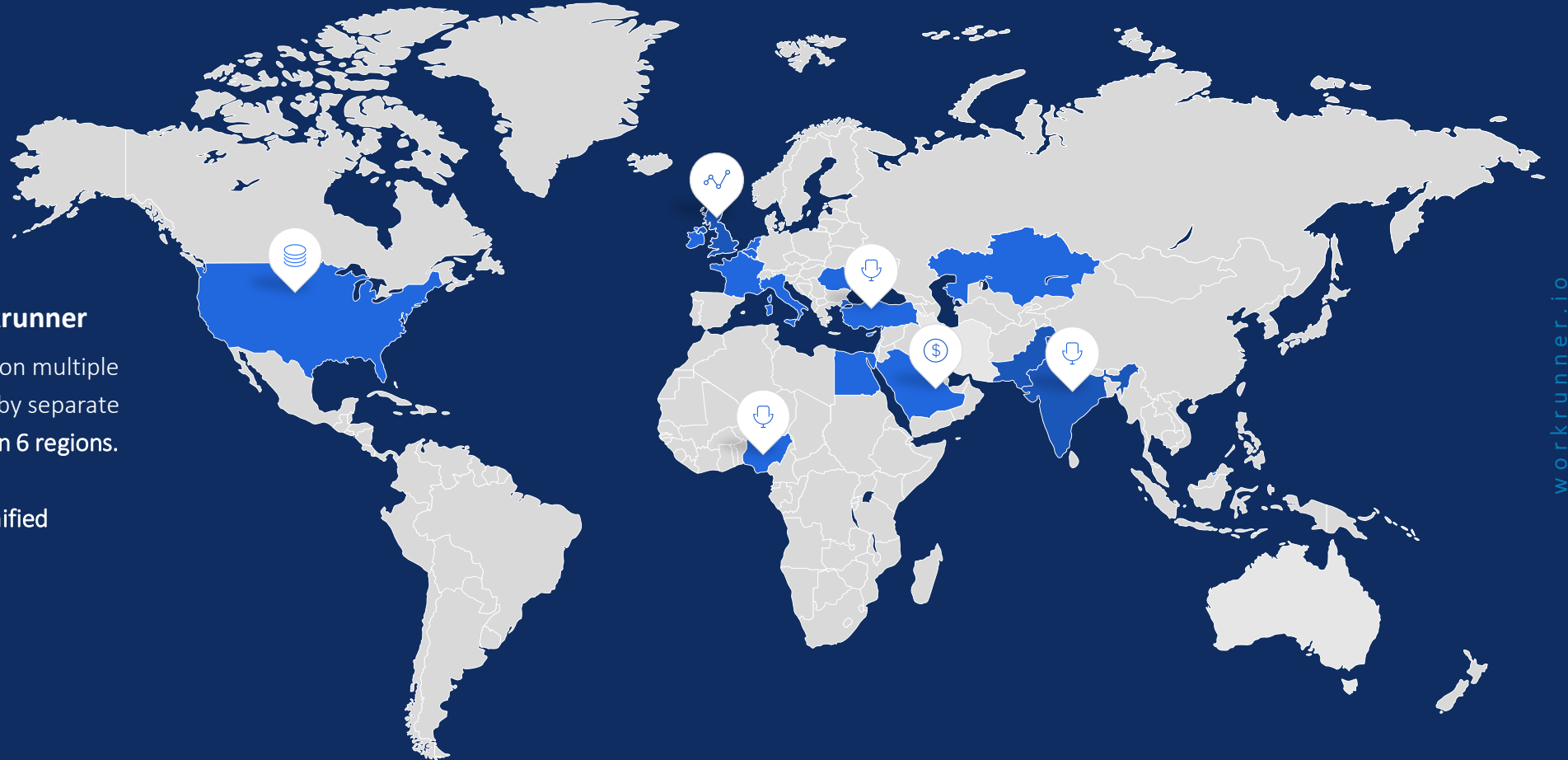
# 6 Regions, Single Platform

## Multiple Applications on Workrunner

Innovation processes were executed on multiple applications in a distributed manner by separate subsidiaries in 15 different countries in 6 regions.

All this distributed network is now unified on WorkRunner.

- United Kingdom & Ireland
- Turkey, Romania & Central Asia
- Middle East & North Africa
- North America
- Europe
- Emerging Markets



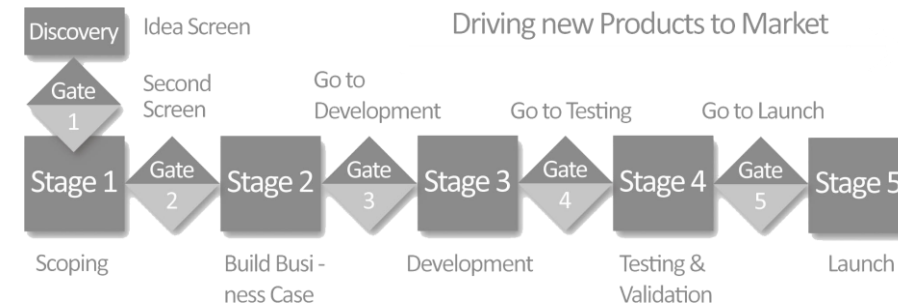


# Efficient Use of Resources



## Better Management of Resources

"Cancellation of the innovation projects by gatekeepers for valid reasons at different stages, **saves invaluable time & resources** that would otherwise be wasted unnecessarily."





Projects are

## Completed On-time

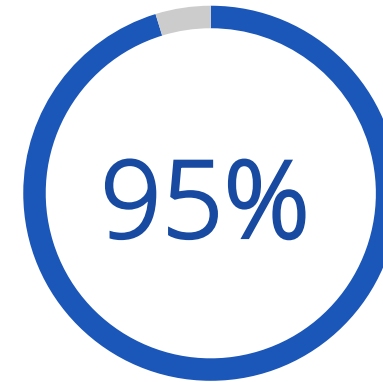


### Target in-Store Date

“95% of projects are delivered on target in-store dates and product launches are made on time. This enables the smooth running of the projects and preventing market opportunity losses.”



### ✓ Target in-Store Date



Projects completed  
on-time

Market opportunities  
are not missed

“More than **2,000 projects** have been managed  
with **clear visibility & transparency**  
on WorkRunner in the last 3 years.

## Return on Investment



### WorkRunner Returns

"In this case,

£ 190 M total budget of the projects  
3% savings on costs with WorkRunner  
£ 5 M annual benefit is generated."

WorkRunner returns **more than 50 times**  
on initial investment.

### ✓ Return on Investment



50x+

WorkRunner RoI



**Thanks.**  
Questions?

# Get in touch

## Contact Information

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 www.workrunner.io



## Stageest

Product Lifecycle  
Management Platform

Visit Us